



FOR IMMEDIATE RELEASE

Commerce Trust announces the addition of four officers to its Columbia office

New team of financial professionals brings approximately 90 years of financial planning and wealth management experience to the firm

Columbia, Mo. – August 28, 2023 – Commerce Trust, a division of Commerce Bank, today announced the addition of four financial industry professionals to its Columbia, Mo. office. Keith Schawo, CTFA, Greg Jones, Sarah Hanneken, CTFA, and Steven Jeffrey bring almost 90 years of wealth and asset management experience to serve the wealth needs of Commerce Trust clients.

“We are pleased to welcome this group of proven financial professionals to Commerce Trust,” said John K. Handy, President and CEO, Commerce Trust. “Adding their collective experience and expertise to our existing team in Columbia represents our commitment to helping our long-standing and prospective clients throughout central Missouri. Whether it’s trust and private banking services, financial planning or investment management, we are focused on helping our clients achieve the financial futures they want.”

“Commerce Trust has seen phenomenal growth in Columbia over the past several years,” added Lyle Johnson, Central Region Market Executive for Commerce Trust. “We welcome these four talented individuals as we continue that growth trajectory, providing personalized service to our clients.”

Keith Schawo, CTFA, brings nearly 30 years of experience in the financial services industry to his role of Senior Vice President and Private Client Advisor Team Lead with Commerce Trust. He joins the firm after 16 years with Central Trust Company, where he most recently served as Executive Vice President and Market Executive for Columbia, Mo., a position he held for seven years. Keith is a graduate of Columbia College and holds the Certified Trust and Fiduciary Advisor designation.

Greg Jones joins Commerce Trust as a Senior Vice President and Senior Private Client Advisor, bringing more than 20 years of experience in wealth management, estate planning and trust administration. Previously, he served as Senior Vice President and Trust Officer at Central Trust Company. Greg earned a Bachelor of Science in business administration from the University of Missouri, Columbia, and his juris doctor from the Washington University in St. Louis School of Law.

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Sarah Hanneken, CTFA, was named Vice President and Private Client Advisor. She comes to the firm after 10 years with Central Trust Company, where she served as a Vice President and Relationship Manager. Sarah is a graduate of Missouri State University and holds the Certified Trust and Fiduciary Advisor designation.

Steven Jeffrey was appointed Senior Vice President and Portfolio Manager, bringing more than 30 years of experience in wealth management experience to the position. Previously, he was a Senior Vice President and Senior Portfolio Manager at Central Trust Company, Columbia. Steven is a graduate of the University of Missouri, Columbia, and earned his master's in business administration from William Woods University.

“The wealth of knowledge and caliber of professionalism these individuals have in wealth management and trust services will be a great complement to our existing retail and commercial presence in Columbia and the region,” said Steve Sowers, CEO Missouri Community Markets, Commerce Bank.

About Commerce Trust

Since 1906, Commerce Trust has been a leading provider of investment management, financial planning, trust and private banking services for individuals and institutions. Our clients benefit from the insight gained by our experience administering more than \$63 billion in assets through all market cycles.¹ Today, Commerce Trust, a division of Commerce Bank, ranks 20th in the U.S. among bank-managed trust companies based on assets under management.²

¹As of June 30, 2023.

²[Earnings Highlights, 2nd Quarter, 2023.](#)

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